

Association of **Diabetes Care & Education Specialists**

Activity/Session Title: Charlotte McIntyre

An Individual Approach to Building Trust

Date: April 15, 2023

Disclosures to Participants

Notice of Requirements for Successful Completion:

Learners must participate in the full activity and complete the evaluation in order to claim continuing education credit/hours.

Presenter has No - Conflicts of Interest/Financial Relationships Disclosures:

Charlotte McIntyre

Disclosure of Relevant Financial Relationships and Mechanism to Identify and Mitigate Conflicts of Interest: No conflicts of interest

Non-Endorsement of Products: Accredited status does not imply endorsement by ADCES or Joint Accreditation of any commercial products displayed in conjunction with this educational activity

Off-label Use: None

Learning Objectives/Program Overview

- During this presentation learners will be able to:
- a. Discuss How to build trust with a wide variety of cliental.
- b. Discuss How to approach clients based on their individual needs (once trust is built).

<u>An Individual Approach</u> <u>to Building Trust</u>

Charlotte McIntyre, MS, RD, LDN

Introduction

Preparation for Dietetics

Path to University of Wyoming

Montana Indiana University

Denver

Auburn University

Chicago Cubs Organization

University of Wyoming

Building Relationships

"People won't care how much you know until they know how much you care"

More knowledgeable than 99.5% of the population

How to Approach Clients

"Year One" "Year Two" "Year Three"

"Offseason"

How to Maintain Clients/Relationships

Checking in

Buy In

Trust

Guest Speaker

Aleksandra "Ola" Ustowska Junior, Guard; Kartuzy, Poland Wyoming Women's Basketball